



New CS500 Series Incentive Program: \$5 for you. \$25 for your customers. A good call for everyone.

How do you replace a popular product line like the CS55?
Introducing the new CS500 Series wireless headsets —
designed for comfort and productivity with reduced weight,
extended talk time and ultra-long range.

To help spread the news, Plantronics is offering:

- **\$5 reward** for every unit sold
- **A \$25 rebate** to customers who trade-in an old headset



CS540 or CS540/HL10

Ultra-light, convertible flagship of the family, and up to 7 hours of talk time. Replaces previous model: CS55.



CS520

Over-the-head, binaural model with up to 9 hours of talk time. Replaces previous model: CS361N.



CS510

Over-the-head, monaural model with up to 9 hours of talk time. Replaces previous model: CS351N.

Connect Sales Incentive Program Participants, your rewards are waiting:

- 1 Sell the new CS540, CS540/HL10, CS520, or CS510, the new standard in desktop headset systems.
- 2 Submit invoice to request your reward. Email: service@plantronics.com or fax: 847-325-4333.
- 3 Look for email confirmation, and watch your rewards pile up online at plantronicsincentives.com.

Out with the old headsets, in with the new.

Tell your customers to visit www.plantronics.com/customeroffer for details on the CS500 \$25 trade-in rebate offer.

*For details and full program Terms and Conditions, see next page, or visit plantronicsincentives.com. You must be an approved Connect Partner to participate. For questions, email partners@plantronics.com. First-time participants will need to register. If you have participated in past Connect Sales Incentive Programs, you can simply use your same account and Visa® card.

CS500 Series Reward Program Terms and Conditions

1. Eligibility: The CS500 Series Reward Program (hereinafter referred to as "the Program") is open only to legal residents of the fifty (50) United States (and D.C.) and Canada who are at least eighteen (18) years of age or older and sales employees of a participating authorized Plantronics Connect Partner who sells Plantronics products to end-user customers and has committed to participating in the Connect Partner CS500 Series Company Rebate Program ("Participant"). PROGRAM IS NOT OPEN TO THE GENERAL PUBLIC. Participants must have a valid company email address or professional email address to register and participate in the Program. Participation in the Program constitutes Participant's full and unconditional agreement to these Terms and Conditions and Sponsor's decisions, which are final and binding in all matters related to the Program. Receiving an Award as defined herein is contingent upon fulfilling all Program requirements.

2. Sponsor: Plantronics, Inc., 345 Encinal Street, Santa Cruz, CA 95060.

3. Timing: The Program begins January 1, 2012 and ends March 31, 2012 (the "Program Period").

4. How to Participate: If you are not a current participant in the Connect Sales Incentive Program, you must first complete the registration at www.plantronicsincentives.com. For current Connect Sales Incentive Program participants, there is no need to re-register.

You must log into www.plantronicsincentives.com using your company email address to receive a personalized Visa® Debit Card ("Card") and begin receiving Awards. You will only receive one (1) Card for the duration of the Program Period. Should you lose your Card, you must pay \$10 to receive a replacement Card. Participants must adhere to the Visa card terms and conditions listed on the above website.

5. The Award: For every CS500 series headset as indicated in the table below ("Qualified Headsets") sold to an end-user customer during the Program Period, Participants are eligible for an Award in the form of a \$5.00 deposit to their Card. After submitting an invoice as proof of sale, and upon verification, Participants will receive an email confirmation with notice of earning an Award.

6. Proof of Sale Requirements: To receive Awards, Participants must submit proof of sale in the form of customer invoices via fax to: 847-325-4333 or email to: service@plantronicsincentives.com by April 30, 2012.

Valid customer invoices must include the following information:

Customer Name
Ship to Zip Code
Invoice Date

Customer Purchase Order Number
Invoice Number
Plantronics Qualified Headset Product Model Number and Description
Plantronics Product Quantity
Extended Price

Once you have submitted your valid customer invoices and received your email confirmation, you may go online to www.plantronicsincentives.com to find the summary of your Awards, which will be automatically uploaded to your Connect Visa Debit Card. Awards may take up to 4 to 6 weeks until they are uploaded to cards for the verification and processing of invoices and proof of performance.

All sales are subject to verification by Sponsor before any Award will be issued. Sponsor is not responsible for lost, late, incomplete, invalid, unintelligible, or misdirected registrations, which will be disqualified. In the event of a dispute as to eligibility for Awards, the Sponsor will make the final determination.

7. Award Verification: All requests for Awards are subject to verification by Sponsor, whose decisions are final and binding. A Participant will not receive an Award, even if the Program should so indicate, unless and until Participant's eligibility has been verified. Sponsor will not accept screen shots or other evidence in lieu of its validation process. Plantronics reserves the right to randomly audit participating company sales to verify sales data accuracy.

8. Award Determination: All potential Participants must comply with these Terms and Conditions, and all Awards are contingent upon fulfilling all requirements. Sponsor's decisions as to the administration and operation of the Program are final and binding in all matters related to the Program.

9. Awards: Awards may not be sold or transferred and are not convertible to cash. Sponsor reserves the right to substitute an Award in whole or in part in the event that all or any component of an Award is unavailable. Award recipients are responsible for the reporting and payment of all federal, state, and local taxes and fees associated with Award receipt and/or use. Awards are subject to verification of eligibility. If due to printing, production, technical, or other errors, more Awards of a specified level are claimed than intended, the intended Award will be awarded in a random drawing from all those submitting purportedly valid claims. No more than the number of Awards set forth in these Terms and Conditions will be awarded.

10. Publicity: Except where prohibited, participation in the Program constitutes Award recipient's consent to Sponsor's use of Award recipient's name, likeness, photograph, voice, opinions, biographical information, and hometown for promotional purposes in any media without further payment or consideration.

11. General Conditions: It is the Participant's sole responsibility to be aware of and abide by any restrictions their employer may have against Participant's participation in the Program. In the event Sponsor is notified by Participant's employer of restrictions against participation in the Program, the Participant will be prohibited from participating in the Program and prohibited from receiving Awards. By receiving an Award, Participant agrees to release the Sponsor, and its parent company, shareholders, directors, officers, employees, agents, representatives, successors, and assigns (collectively, the "Released Parties") from any liability in connection with the Award or this Program. The Sponsor reserves the right to change, limit, amend, or cancel the Program, Award and Award levels at any time, extend ending date of the Program as announced, and change sales requirements to earn Awards. The Sponsor reserves the right, at its sole discretion, to cancel, terminate, or suspend the Program should computer viruses, "bugs", unauthorized human intervention, or other causes beyond the control of the Sponsor corrupt or affect the administration, security, fairness, or conduct of the Program. In such event, Sponsor will post notice on the Program website as soon as practical. The Sponsor is not responsible for any problems or technical malfunction, including any injury or damage to Participant's or any other person's computer related to or resulting from participation in the Program. The Sponsor is not responsible for technical, software, or telephone failures of any kind, lost or unavailable network connections, or failed, incomplete, garbled, or deleted computer or network transmissions. Void where prohibited by law.

12. Release: By receipt of any Award, each Award recipient agrees to release and hold harmless the Released Parties from and against any losses, damages, rights, claim, or cause of action of any kind arising, in whole or in part, directly or indirectly, out of participation in the Program or resulting, directly or indirectly, from acceptance, possession, use, or misuse of any Award awarded in connection with the Program, including without limitation personal injury, death, and/or property damage, as well as claims based on publicity rights, defamation, and/or invasion of privacy.

13. Participant's Personal Information: Information collected from Participants is subject to the Sponsor's Privacy Policy (www.plantronics.com/privacy) and will be used only for the purposes of administration of this Program unless participant otherwise agrees.

14. Participant's Acknowledgment: Participants acknowledge this Program is offered under the Connect Sales Incentive Program, and those terms and conditions are incorporated herein by reference.