



PURCHASE
EQUIPMENT



CASH
FLOW



IMPROVE
MARGINS



Let Catalyst Telecom and Avaya Financial Services help you with your growing business needs

With over 18 years of experience in the telecommunications, data and converged markets, Avaya Financial Services offers a wide range of financial solutions, including government and education offers. Partnering with Catalyst Telecom, we have developed an Advanced Funding program that is unmatched in the marketplace.

As your business continues to grow, it becomes more and more difficult to manage your install time frames and equipment purchases – all while managing your cash flows. Catalyst Telecom and Avaya Financial Services have developed a new, improved Advance Funding program, which can help you manage these processes, and allow you build your business at a faster pace.



Increase your cash flow and create additional credit lines

On your behalf, Avaya Financial Services will pay Catalyst for the cost of goods sold to your leasing customers. This payment is made at no cost to you, so essentially Avaya Financial Services is providing you with interest-free financing for your equipment purchases. This will enable you to purchase additional equipment more quickly. Catalyst is paid once Avaya Financial Services has approved the completed lease documents and the equipment is shipped. The margin will be paid directly to you once the customer accepts the equipment and AFS accepts the lease.



In addition to improving your DSO*, this program also gives you the opportunity to improve your margins

You may also qualify for a rebate at the end of each quarter, depending on the level of your participation. If a 50% penetration threshold is reached, Catalyst Telecom will pay your dealership a 1% rebate on all purchases made under this program.

Advance funding program benefits

- 1% rebate on all purchases made under this Catalyst program once 50% penetration threshold is reached
- Better manage your cash flow
- Create an additional credit line with Catalyst
- Accurately predict the timing of receivables and reduce your DSO

*Days Sales Outstanding